EVAmerica CATALOG COMPONENTS AND SERVICES FALL 2007

ELECTRIC DRIVE SYSTEMS FOR.....



Cars & Trucks



Industrial – Airport Tug





Electric Boats & Sailboat Auxiliary Organic Farm Tractors

ELECTRIC VEHICLES OF AMERICA, INC. P.O. BOX 2037 WOLFEBORO, NH 03894 (603) 569-2100 (603) 569-2900 FAX <u>EVAmerica@aol.com</u> www.EV-America.com

EVA "Customer Service is No.1 !"

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SECTION 1.0 INTRODUCTION

Mission Statement

Thank you for your interest in Electric Vehicles of America, Inc. (EVA); our mission is:

- To serve the Customer with *quality components* at a *reasonable price*.
- To provide **One Stop shopping** for Electric Vehicle Drives!
- To provide <u>Engineering Services</u> to help you succeed.

OverView – Our Manufacturers/Suppliers

Our major manufacturers and product lines include:

Advanced DC Motors

2-30 HP 24-144V Motor Diameters 6.7" – 8.0" -9.1" UL Approved

Albright Contactors – Hundreds to choose from including

SW-80 Series (100 amps continuous) SW-180 Series (150 amps continuous) SW-200 Series (250 amps continuous)

ALLTrax Controllers

24 – 72V 300 – 600A Programmable using RS-232 serial to PC Epoxy potted for maximum environmental protection

Bussman Fuses

ANN Fuses for 0-80 V systems

Curtis Instruments

Battery Discharge Indicators DC-DC Converters Hour Meters Curtis PMC Controllers Series Motor Controllers (24-144V) Sepex Motor Controllers (24-80V)

Lester Battery Chargers 24-120V wet battery chargers

Littelfuse L25S Fuses for higher voltage systems

RTC MachineCompany Adaptor Plates & Couplings Clutchless Design

Scott Permanent Magnet Motors 24-36V for light duty applications

Trojan Batteries Golf cart, Marine, & Industrial Batteries

Westberg Manufacturing Ammeters, Voltmeters

Zivan Battery Chargers 900 watts – 4800 watts 115V – 230V Input Programmed for your specific battery

This Catalog is fastest way to introduce *Electric Vehicles of America, Inc. (EVA)* and the quality products that we distribute. As your project develops, you will need additional information. We can fax Manufacturers' data sheets, drawings, and more.

Our objective is to ensure that your battery-powered vehicles operates reliably and safely.

So let's get started!

Bob Batson President Electric Vehicles of America, Inc.

SECTION 2.0 DC MOTORS

2.1 Industrial Motors



Advanced Motors and Drives (<u>www.ADCMotors.com</u>) manufactures Series and Separately Excited Motors to meet the requirements for material handling, golf cart, mining industry, and others.

Series Motors are frames sizes from 4.5" (114mm) to 11" (280mm) diameter; voltages to 192V. Pump Motors and Traction Motors. Hp varies from 0.5 hp to 35hp continuous. All Motors are produced to meet class "H" temperature ratings and are UL approved.

After market parts are also available.

To discuss your application, call (603) 569-2100.

2.2 EV Motors

Advanced DC Motors offers series wound DC motors specifically designed for EV applications with high efficiency and peak performance. Motors range from 24-144 V and 2-30 HP continuous. Peak horsepower is 2-3 times continuous. Motor Curves are available via fax. See the Table below to select your motor and controller.



Continuous Rating is important because it typically identifies the point of maximum efficiency. The following tables list the <u>continuous horsepower</u> for the most popular Advanced DC Motors.

Advanced DC Motors Continuous Horsepower vs. Voltage

		Lowe	er Volta	ges					
<u>Series Motor</u>	24	36	48	60	72	96	108	120	144
A00-4009	2	4	6	10	12				
K91-4003			5	6	8	10			
L91-4003					12	14			
X91-4001					10	12	14	16	20
203-06-4001A					16	19	22	26	
FB1-4001A					18	21	23	26	30

Peak Horsepower is 2-3 times the continuous rating and in most cases, the controller limits the peak horsepower of the motor. Therefore, to determine the peak horsepower for the controller, the following formula is used:

Horsepower = (Voltage x Amperage x Efficiency) / 746

SECTION 3.0 MOTOR CONTROLLERS

3.1 Series Motor Controllers

ALLTrax CONTROLLERS www.alltraxinc.com



<u>Application</u>

Series DC MotorsFrequency18 KhzThrottle Input 0-5000 ohmsKey Input Voltage8V-1.5x MaxQuiescent Current < 25 mA</td>Thermal Cutback Begins at 75C, 90C shutdownProgramming RS-232 serial to host PC running freeware Windows Interface

Programmable Functions

Throttle ramp profile, throttle response rate, plug brake on/off, plug brake current High Pedal Disable on/off, battery undervoltage and overvoltage cutback, Maximum input & output current in 5A increments.

Construction

All drives are epoxy potted in an extruded aluminum case for maximum environmental and vibration protection. All three control inputs are fault tolerant to rated input voltage. AXE-xxx4 series matches Curtis 1204 footprint & size. AXE-xxx5 series matches Curtis 1205 footprint & size. 2 year warranty.

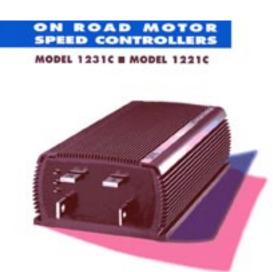
Available ALLTrax Models

<u>Model</u>	Battery <u>Voltage</u>	Current <u>Limit</u>	2 Minute <u>Rating</u>	5 Minute <u>Rating</u>	1 Hour <u>Rating</u>
AXE-2444	12-24	400	400	350	200
AXE-4834	24-48	300	300	200	125
AXE-4844	24-48	400	400	300	150
AXE-4845	24-48	400	400	300	175
AXE-4855	24-48	500	500	350	250
AXE-4865	24-48	650	650	400	250
AXE-7234	24-72	300	300	200	125
AXE-7245	24-72	450	450	350	200

The above modelas are also available with plug braking, for example AXE-4834P. AXE controllers can be configured to match your requirements and are being offered as replacements for discontinued Curtis controllers.

CURTIS PMC CONTROLLERS

(<u>www.CurtisInst.com</u>)



Curtis controllers are designed for permanent magnet and series wound motors with voltages from 12-144 V. Features include:

Current Multiplication High Speed switching Current Limitation High Pedal Protection Low Voltage Protection Runaway Protection

Most Popular Curtis Controller Selection by Voltage (maximum amperage shown)

Series Controller	Voltage								
<u>Comroner</u>	24	36	48	<u>v olla</u> 60	<u>ge</u> 72	96	108	120	144
1209B-6402			400	400	400				
1221C-7401					400	400	400	400	
1231C-7701 1231C-8601					550	550 500	550 500	550 500	500

Curtis makes over 1000 different controllers; the above models are the most popular series controllers.

Potboxes

The accelerator potentiometer or potbox translates the mechanical movement of the accelerator pedal to an electrical control signal to the controller. Curtis has a wide range of potboxes. The standard PB-6 is right hand operation; the PB-9 is left hand. The PB-6 and PB-9 come with a micro-switch.

The Electronic throttles (ET-103) and the Footpedal Potbox (FP-2, FP-5, etc) are also available.

3.2 <u>SepEx Motor Controllers</u>

Curtis SepEx programmable controllers assure smooth, seamless control for separately excited motors in low lifts, stackers, fork lifts, personnel carriers, and other industrial vehicles.

All SepEx models offer full bridge control of the motor field which allows reversing without the use of forward/reverse contactors.

Performance range from 24 -80V and up to 700 amps. Hundreds of models available.

To help select the SepEx controller for your application, call EVA at (603) 569-2100 or Email at <i>EVAmerica@aol.com.

SECTION 4. 0 OTHER DRIVE SYSTEM COMPONENTS

4.1 ALBRIGHT CONTACTORS

www.albright.co.uk

Contactors are essential in any EV to isolate the Battery System from the Drive System. They are essential for safety. Contactors must be selected based on voltage and amperage of the controller as well as experience.



Albright Contactors are required to turn the high voltage system on and off. Contactors come with magnetic blowouts for on-road Evs and with protected enclosures for marine applications. Albright makes several hundred different contactors. We stock the most popular for immediate delivery. These include on/off and Forward/Reverse contactors.

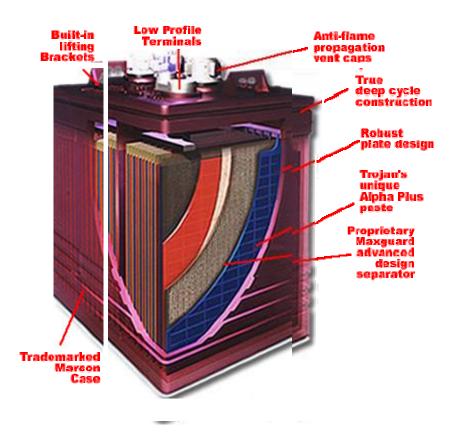
The contactors typically are separated by the following series:

		Continuous	Fault
<u>Series</u>	<u>Max Voltage</u>	<u>Current</u>	<u>Current</u>
SW-80 Series	48-96V	100 amp	800 amps@96V
SW-180 Series	96 V	150 amp	1000 amp@96V
SW-190 Series	120 V	150 amp	600 amp@120V
SW-200 Series	96V	250 amp	1500 ap@96V

4.2 BATTERY SYSTEM

Trojan Batteries <u>www.TrojanBattery.com</u>

Electric Vehicles of America, Inc. works with the Trojan Master Distributors/ dealers across the country in order to provide our customers a complete system with local delivery.



Trojan batteries provide long life, have a greater water reservoir, and are quality constructed. EVA customers have achieved 18,000 -20,000 miles on a set of T-145 batteries. Battery life is directly related to how they are used and maintained. EVA will gladly help you select the best battery for your application and vehicle.

Battery		Weight	Minutes	Din	nensions (inche.	s)*
	Voltage	(lbs)	@75amps	Length	Width	Height
T-105	6	61	105	10-3/8	7-1/8	11-1/4
T-125	6	66	125	10-3/8	7-1/8	11-1/4
T-145	6	72	145	10-3/8	7-1/8	11-1/2
T-875	8	63	75	10-3/8	7-1/8	11-1/4
SCS225	12	66	57	13-1/4	6-13/16	9-3/4
30XHS	12	66	57	13-1/4	6-13/16	9-3/4
T-1275	12	82	70	12-7/8	7	10-7/8

These are the most popular wet batteries:

* Height dimension may vary with terminal

4.3 <u>CHARGERS</u>

Zivan Chargers (On-Board or Off-Board) www.zivan.com



Zivan NG Chargers are fully automatic chargers and compact enough to be on-board. Many models to chose from with 115 VAC or 230 VAC capability. <u>230 VAC provides a</u> <u>faster and more complete charge.</u> If the battery pack weight is greater than 1000 lbs; 230 VAC is recommended for charging. These chargers are programmed for your specific battery pack to provide the best charge. These are our most popular charger!

Lester Chargers (Off-Board)

www.LesterElectrical.com

Lester Chargers are fully automatic chargers with patented electronic timers which sense the charge condition of the batteries and charge them fully and properly charged every time. Many models come with both 115 VAC and 230 VAC capability. 230 VAC provides a faster and more complete charge.

Currently, Lester prices are non-competitive because of their high cost of materials.

K&W Chargers (On-Board)

The BC-20 is a popular battery charger for voltage 60 -108V. It includes a programming resistor which can be changed to allow different charging voltages. Its advantage is in 96V and 108V systems because it is less expensive than the Zivan chargers. These chargers can be located on-board to charge lightweight battery packs (<1000 lbs).

4.4 WIRING, CABLE, and LUGS

www.QuickCable.com

Our lugs are plated and 80 percent heavier than standard lugs. This minimizes the resistance and improves range. One customer got a 30 percent increase in range just by switching to our lugs!

Our design uses flexible welding cable (available in black and red), heavy duty plated lugs, heat shrink with sealant, and industrial crimping tools. Only the best!

Why spend thousands on an efficient motor and controller only to lose that energy in poor connections!

4.5 ADAPTOR PLATES AND COUPLINGS

Clutchless Designs by RTC Machine Company

EVA offers clutchless adaptors for the conversion of electric cars and trucks. These standard designs use a generic aluminum adaptor plate $(1/2 \text{ inch thick } x \ 18 \text{ ins } sq)$ with 1/2 inch aluminum spacers. These are machined to match the specific motor. An alignment tool is used to center the adaptor plate to the bell housing. Then one can transfer the hole pattern and shape from the bell housing to the adaptor plate.

Adaptor Plates and Couplings (Clutchless Design)

Our unique clutchless design allows easy conversion of all vehicles. The design eliminates the clutch and the flywheel and uses a direct drive to the transmission. This minimizes weight and potential overspeeding of the motor. Gear changes can be made because there is no inertia to the electric motor. This design facilitates the conversion of vehicles that had an automatic transmission, because the clutch does not have to be installed. The Coupling uses a stainless steel coupling body with an aluminum disk for mounting the clutch disk of the vehicle. The use of the clutch disk allows the springs to accept the initial shock of the motor, and the splines allow a perfect match to your vehicle.

Adaptor Plates and Couplings (Clutch Design) Please call so we can discuss your requirements.

For details, review Tech Paper "EVA Clutchless Design"

SECTION 5.0

INSTRUMENTATION

Instrumentation is essential to help you drive efficiently. Without instrumentation, you cannot assess the benefit of minor improvements or the performance of the design.

5.1 Westberg Ammeters and Voltmeters



Automotive style meters (2 inch) are our standard which are backlit.

Our stock meters are:

Voltmeters 20-60V 0-100V 60-160V Ammeters 0-200 0-400 0-500

Ammeters require a shunt specific for the amperage. For example, a 500 amp meter requires a 500 amp 50mV shunt. The shunt is a calibrated resistance. The 50 mV identifies the resistance at a fixed amperage.

Special meters can be made for your specific requirements.

5.2 Curtis Fuel Gauges

900R Meters



Curtis fuel gauges identify the status of your battery pack. With 10 LED increments, driving confidence is gained. The 900R is directly connected to the battery pack as a simple two wire connection. The 900R Curtis fuel gauge is for wet lead acid batteries.

enGage II with Hour meter



The enGage II is designed for operation between 24-48V and is programmable for the specific battery. The Hour Meter keeps track of the operating time of the vehicle. This is beneficial for many applications, such as electric boats, tractors, etc.

SECTION 6.0 SAFETY COMPONENTS

EVA is the Leader in EV Safety using

6.1 <u>POWER BRAKES</u>

Vacuum Equipment is required to maintain your power-assisted brakes. The 12V Gast pump operates automatically thru the Sq D vacuum switch. The vacuum gauge assists in initial installation.

6.2 DC/DC CONVERTERS

DC/DC Converters charge the 12 V auxiliary battery by converting the voltage of the battery pack. They maintain head light brightness, a safety feature. They are the equivalent to an alternator in an ICE vehicle.

Zivan offers DC/DC Converters which are 400 watts continuous for 144V. The wattage decreases with reduced voltage. These are the same footprint as the NG1 chargers. These are used in cars and trucks with a grounded 12V battery system.

Astrodyne DC/DC converters are now being offered with auxiliary components; they are a low cost alternative to the Zivan DC/DC converters.

Transelectric DC/DC Converters are available for vehicles using a floating 12V system with their traction pack floating system, such as electric boats. These DC/DC converters are low cost.

	Output					
<u>Model</u>	<u>Input</u>	<u>Voltage</u>	<u>Amperage</u>	<u>Efficiency</u>		
SM2412-5	24-48V	13.7-13.9V	5	85 %		
SM2412-10	24-48V	13.7-13.9V	10	85 %		
SM2412-25	24-48V	13.7-13.9V	25	88 %		
SM7212-25	72-96V	13.7-13.9V	25	80 %		

6.3 FIRST INERTIA SWITCH

First Inertia Switch opens the contactors in case of an accident. This shuts down the power to the controller and motor. The power is off! A must on all Evs!

ANDERSON DISCONNECTS

Anderson connectors for the power cables disconnect easily to perform maintenance. We disconnect our Anderson every time we open the hood; eliminating power to all high voltage components. Nothing is live!



The SBX model is recommended because the connections are recessed so that fingers cannot touch the live connections.

FUSES

Our fuses are designed to operate in the short circuit condition. No nuisance blows during acceleration. A fuse holder is available.

EVA fuses control circuits and the 12V wiring with a unique 4-fuse holder for mounting on the control board or an in-line fuse holder.

EVA supplies Bussman (0-80VDC) and Littelfuse fuses (0-200VDC).

SECTION 7.0 EV CONVERSIONS

7.1 TRUCK CONVERSIONS

EVA started the truck conversion market in 1990. We selected trucks because their:

- Payload capacity is greater.
- Curb weight is similar to many cars.
- Cab size minimizes heating.

Unique features of our design are:



• Tilt bed construction with the batteries under the bed. This lowers the center of gravity, provides better crash protection, and allows full use of the bed. It remains a truck!



- Our electrical components are located on MDO board over the motor. The board can be removed in 5 minutes; the motor in 30!
- The control board is hinged so it tilts up for easy inspection of the motor.
- Four separate battery boxes minimize exposure to less than 48 volts when performing battery maintenance.

7.2 AUTOMOBILE CONVERSIONS



Tom Nangle's BMW

Although automobiles are limited by their Gross Vehicle Weight Rating (GVWR), they can be safely converted. If the GVWR is exceeded, the vehicle is there will be additional brake wear, handling problems, and possibly structural failure. Therefore, automobiles can sustain only lightweight battery packs, typically 12 V batteries, to ensure their safety. Design considerations include:

- Battery location and weight to maintain the weight distribution of the original vehicle.
- Component arrangement for accessibility.
- Battery boxes venting to prevent the buildup of hydrogen gases.
- The use of two contactors, an EVA standard. The primary contactor closes with the ignition switch; the secondary contactor closes with the accelerator pedal.
- No power cables inside the passenger compartment

7.3 LIGHT WEIGHT VEHICLES

EVA can assist you with lightweight vehicles, such as go-karts, motorcycles, riding lawn mowers, and more. The design typically uses 24-48 volt systems. These vehicles provide an opportunity for a high school or individual to become aware of EV technology at a reasonable cost.

7.4 ELECTRIC BOATS



Jim Hulm's 24 ft Thames Launch

EVA can assist you in designing an electric boat and providing components.

Electrics as sailboat auxiliaries make economic sense. EVA has provided components for sailboats up to 50 ft in length. We have also provide systems for bass boats.



7.5 INDUSTRIAL VEHICLES

EVA has designed the drive sysem for a number of industrial vehicles. This includes a number of rail vehicles; the largest was 150 tons for moving steel ingots. Recently, we have been working with Bangor International Airport in the electrification of their Ground Support Vehicles. This tug is one example.....



7.6 PROTOTYPES

EVA has helped numerous companies, colleges, and individuals build new and unique Evs. This includes industrial vehicles, electric Tuks-tuks in Thailand, electric jet skis, electric snowmobiles, submarines, golf carts, and more.

Tell us your requirements!

SECTION 8.0 COMMERCIAL CONDITIONS

8.1 PRICES OF EVA COMPONENTS

The following identifies many of the available components. To assist you, we will prepare a detailed quotation by system. This will help you understand how each component fits into the total picture.

We do not try to be the lowest on each component. We realize that someone can always offer lower prices. We offer reasonable prices with the best Customer Service. If you do not believe us – simply ask our customers!

IF YOU DO NOT SEE WHAT YOU WANT - JUST ASK

<u>COMPONENT</u> <u>PRICE</u>

Advanced DC Motors - includes 5% copper surcharge effective June 1

A00-4009	\$575
K91-4003	\$650
L91-4001	\$880
X91-4001	\$890
203-06-4001A	\$1350
FB1-4001A	\$1550

Clutchless Design (Advanced DC Motors)

Adaptor Plates (1/2" Thick)	\$220
Spacer (Two typically required)	\$90 each
Motor Coupling	\$325

ALLTrax Controllers – Programmable

AXE-2444 (12-24V 400A)	\$400
AXE-4834 (24-48V 300A)	\$320
NPX-4834 Non Programmable	\$250
AXE-4844 (24-48V 400A)	\$390
NPX-4844 Non Programmable	\$300
AXE-4845 (24-48V 400A)	\$420
AXE-4855 (24-48V 500A)	\$550
AXE-4865 (24-48V 600A)	\$630
AXE-7234 (24-72V 300A)	\$480
AXE-7245 (24-72V 400A)	\$640

The "P" version with Plug Braking adds \$25 to the above pricing.

Curtis Controllers - More than 100 models are available The following are the most popular.

1209B-6402	(48-72V 400A)	\$780
1221C-7401	(72-120V 400A)	\$1075
	(72-120V 550A) 196-144V 500A)	\$1495 \$1495

EVA Heat Sink/ Fan (12V) \$50 Recommended for 1209, 1221 & 1231 controllers

Potboxes	
<i>PB-6</i>	\$90
<i>PB-9</i>	\$90
FP-2 Footpedal	\$255
FP-6 Footpedal	\$155
Potentiometer (98191) Replacement	\$20
Перисстен	

Batteries

Let us calculate your specific needs.

EVA works with the local Trojan Dealers across the country to eliminate shipping.

Trojan Batteries	Pricing based on minimum of 10
T-105 (6V)	\$129
T-125 (6V)	\$148
T-145 (6V)	\$189
T-875 (8V)	\$139
30XHS	\$169
T-1275(12V)	\$180

Battery Prices may vary slightly due to location. Sometimes lower.

DC/DC Converters	
Zivan (96 thru144V)	\$500

Astrodyne (72-144V*) \$175 With additional hardware and/or modification

SME (24-48V)	
10 amp	\$100
25 amp	\$215

Albright Contactors – Other special contactors are available There are more than 1000 models available; these are the most popular.

SW-80 (On/Off 100A)	\$70
SW-80P (Protected)	\$80
DC-88 (Reversing 100A)	\$150
DC-88P (Protected)	\$160
SW-180 (On/Off 150A)	\$90
DC-182 (Reversing 150A)	\$185
SW-200 (On/Off 250A)	\$150
SW-202 (Reversing 250A)	\$325

Zivan Chargers – The charger is for a specific voltage; our pricing groups different chargers together.

NG1 115 VAC 12-60V 900 watts \$500

NG3

230 VAC Input		
NG3 12-80V	2800 watts	\$900
NG3 84-120V	2800 watts	\$940
NG3 132-216V	2800 watts	\$980
NG5 36-240V	4800 watts	\$1350

Available in 120VAC but at reduced power

Options	
Thermal Compensation Probe	\$40
Charge Interlock Relay	\$15

Lester Chargers – Discontinued- Pricing too high Model 6430 (36V) Model 9695 (48V) Model 9387 (96V) Model 7740 (120V)

K&W Chargers – No longer manufactured BC-20 (48-108V)

Standard Instrumentation	
Voltmeter (Westberg)	\$65
20-60 V	
80-180 V	
Ammeter (Westberg)	\$65
0-200 Amps	
0-400 Amps	
0-500 Amps	
0-1000 Amps	
Shunt – 50mV	\$30
Shunt – 50mV 1000A	\$45

Fuel Gauges	
Curtis Instruments	
900R Fuel Gauge (12-48V)	\$130
900R Fuel Gauge (60-96V)	\$150
900R Fuel Gauge (120V-144)	\$250
-	

Vacuum Equipment	
Gast Vacuum Pump (12V)	\$225
Square D Vacuum Switch	\$135
Vacuum Gauge – Set up	\$15

Power Cable & Lugs	
Cable is drop shipped from our s	upplier
1 Ga Cable – Black (ft)	\$2.50
$2/0 \ cable - Black \ (ft)$	\$3.25
$2/0 \ cable - Red \ (ft)$	\$3.25

Heavy Duty Lug – You cannot find better!		
1 Gauge	\$2.00	
2/0 Gauge	\$2.50	
Round Automotive Lug		
2/0	\$3.50	
Heat Shrink w/ sealant	\$6/ft	
This heat shrink is unique in sealing your connections!		

Safety Components EVA is the Leader in Safety

Anderson Connectors (each	half)
SB-50 (10 ga)	\$10
SBX-175 (1 ga)	\$24
SBX-350 (2/0)	\$32
Buss Fast-Acting Fuses (lim	ited to 80V Maximum)
ANN – 100	\$25
ANN – 300	\$25
ANN-400	\$42
ANN - 500	\$42
Buss Fuse holder	\$25
Littelfuse Fast-Acting	

\$55
\$25

First Inertia Switch	\$45
Fuse holder (4 Fuses)	\$15
For Automotive Fuses – ATO	Туре
In-Line Fuse holder	\$5

Electric Heater Package \$180 Package includes 1500 watts ceramic heater, wiring, SB-50 connectors, Albright SW-80B contactor, mounting plate, fuse and schematic

Neoprene Rubber (3 ft wide)	\$12/ft
Terminal Protective Covers	\$1.50
Vinyl hose (Clear)	\$1.50
Clamps for Vinyl hose	\$1.00

FOR TRUCKS Motor Mount \$180 Truck Rear Pneumatic Lifts 150 lb lifts with Hinge & Reinforcement \$150 200 lb lifts with Hinge & Reinforcement \$200

Tools		
Cable Cutter	\$18	
Hex Crimp Tool	\$240	To assist you, we also rent this tool.
Quick Heat Gun	\$45	

EVAmerica Membership \$30 Quarterly EVA newsletter with \$30 Discount Coupons

Installation DVD Free*

EV Conversion Guidelines Free* This One Inch Notebook Includes Schematics, Drawings, etc With Motor/Controller Purchase

* with purchase of Motor/ Controller/ System

Tool Rental(Deposit Required) Industrial Crimper/Cutter/Lugs Heat Gun Alignment Tool

\$250 deposit, \$15/wk \$50 deposit, \$8/wk \$50 deposit \$0/wk

Visa/ MasterCard/ Discover/AmEx This will expedite your shipment Same day shipment in most cases.

8.2 SHIPPING

All items weighing less than 150 lbs are shipped by United Parcel Service (UPS) or Federal Express. Heavier components will be shipped by motor freight (Yellow Freight).

8.3 WARRANTY

Most EV components have a one-year replacement warranty. These warranties do not cover damage due to improper installation, abuse, disassembly of the component, or damage to other components or assemblies. The <u>manufacturer</u> determines the extent of the warranty and its applicability.

8.4 DISCLAIMER

Electric Vehicles of America, Inc. is <u>not</u> responsible for the installation, maintenance, use, or abuse of these components. The Purchaser is responsible for proper and safe installation, operation, and maintenance of components and the use of all tools used for that purchase. It is the Purchaser's responsibility to follow correct and proper conversion procedures for the specific vehicle and to adhere to safety precautions related to high voltage DC electrical systems. Therefore, the Purchaser agrees by placing the order and accepting delivery of the components from Electric Vehicles of America, Inc. that all components are used at the Purchaser's risk.

The Purchaser will indemnify and hold Electric Vehicles of America, Inc., its stockholders, its employees, and its representatives free and harmless from all loss, liability, or damage resulting from any use of these components.

8.5 RETURNS

Prior to returning any component, EVA must be contacted and will provide specific instructions.

Any return on an electronic component normally stocked requires verification of proper operation and a new condition. Any refund may include deductions for additional shipping costs, any repair costs for damage, and/or a restocking charge depending on the "as received" condition of the returned component. The customer is responsible for proper shipping and insurance with any returned component.

Special orders cannot be returned unless in new condition and authorized by the <u>original</u> manufacturer.

Returned components in an unused condition will be charged a re-stocking fee. This fee is 20% of the price.

SECTION 9.0 EVA DOCUMENTATION

9.1 EVA INSTALLATION MANUAL

With the order of the motor or controller, EVA provides the EVA Installation Manual and "Safety First" and "S-10 Installation" Videotape. The Installation Manual is a 1-inch notebook, detailing the installation of each component as well as schematics, etc. We can email the Table of Contents.

9.2 EVA VIDEOS

Our "Safety First" (12 minutes) shows how our technical paper "Safety First" is designed into a vehicle.

Our "S-10 Installation" (approximately 45 minutes) shows an S-10 being assembled. The installation includes a control board design and a tilt bed with the batteries under the bed.

9.3 "EVAmerica" NEWSLETTER & MEMBERSHIP

Our quarterly newsletter "EVAmerica" helps you build and maintain a better EV. Each newsletter provides new ideas in building and maintaining your EV.

Each newsletter comes with a coupon for a 10 percent discount on components up to \$30 every quarter. Yes, that's \$120 worth of coupons annually. The subscription cost is only \$30/year or free with your first order over \$300.

If you are not satisfied with your EVAmerica membership, we will refund you money.

SECTION 10.0 EVA ADDITIONAL SERVICES

10.1 TECHNICAL SUPPORT (calculations, motor drawings, etc.)

In addition, we are here to support you through the conversion process and as you drive your EV. Not only do we have the "hands on" experience" of building Evs (trucks, vans, cars, parade vehicles, etc.) but we also have the skills to troubleshoot your problems, if they occur. You can contact EVA through E-Mail, phone, or fax.

10.2 TOOL RENTAL

EVA rents the crimping tool so that you can make the best connections possible. Our rental package includes the crimper, cable cutter, extra lugs.

10.3 CREDIT CARDS ACCEPTED

Remember, EVA accepts Visa, MasterCard, Discover, and America Express to make your order as simple as a phone call. You call one day, and delivery can be the next day. Please do not forward your credit card information via email.

10.4 OTHER FORMS OF PAYMENT

Personal Checks, Money Orders, Cashiers Checks Items will not be immediately because of the possibility of fraud, bad checks, etc. EVA will wait up to 2 weeks for checks to clear before sending merchandise. Unfortunately, EVA learned the hard way that not all people and businesses are honest.

Bank Transfers For international business customers, we accept bank transfers.

We look forward to working with you on your EV Project!

Bob Batson P.E. Electric Vehicles of America, Inc. Wolfeboro, NH 03894

(603) 569-2100 (603) 569-2900 Fax www.EV-America.com <u>EVAmerica@aol.com</u>

"EVA – Customer Service is No. 1 !"

APPENDIX A EXPERIENCE

EVA was founded in 1988 to serve individuals, high schools, colleges, businesses, and electric utilities. We provide "one stop" shopping to help you purchase the electric components that will meet your specific requirements. Part of our service is to provide calculations that will identify the required hp, amperage, and range of your vehicle before you make any purchase.

Some of our Customers include:

Government/Utility	Industry	Educational
Braintree Light	Briggs & Stratton	Bolton High School
CMEEC	Consolidated Yacht	Cornell University
Museum of Science	Disney Imagineering	Dartmouth College
Kansas Electric Research	Dow Chemical	Great Oaks High School
Utility Projects	Energy Partners	Hong Kong University
NC DOT	Ethan Allen	20 High Schools in NC
NYSTEC	Evonyx	University of Michigan
Taunton Light	Millennium Cell	University of New
U.S. Air Force	Nuvera Fuel Cell	South Wales
U.S. Coast Guard	Saturn Corporation	University of Tennessee
U.S. Military Academy	Steven King Red Rose	University of Wisconsin
	Trix Rods & Racers (Batmol	bile)

We share our experience in:

• SAFETY.

EVA is the leader in EV safety. Be sure to read our "Safety First" technical paper.

• QUALITY COMPONENTS.

We only sell it if we will use it in our own conversions. We stress reliability and affordability.

• EV CONVERSIONS.

Our conversions include trucks, cars, vans, parade vehicle, and more. Hands-on experience to help you solve any problem.

• SERVICE.

EVA is the leader in Customer Service. You are No.1 !

APPENDIX B DESIGNING YOUR EV

B.1 ESTABLISHING YOUR CRITERIA

A good design is the result of careful consideration of each component and its potential impact on the safety of the overall vehicle. Therefore, it is important to establish your safety criteria.

At EVA, our criteria for a safe design is:

- Design for a "Single Failure". No component should jeopardize safe operation!
- Provide "redundancy" of safety components (e.g. fuses, contactors, etc.)
- *"Separate" high voltage components, especially the positive and negative side.*
- Allow accessibility around components so maintenance can be performed safely.
- *Keep high voltage power cable out of the passenger compartment.*

Next, we developed engineering criteria.

- The vehicle must accommodate the weight of the batteries.
- The batteries should be located outside the passenger compartment and restrained.
- A small passenger compartment will minimize heating and/or cooling requirements.

B.2 SELECTING A VEHICLE

To help you select an EV to meet your needs, we provide the following guidance:

- Define the propose for your vehicle and its design features. Define its daily range, loads, typical speeds, terrain, weather conditions, etc. Will you use it for commuting? Will your employer let you charge?
- *Review the vehicles manufactured that might meet your requirements.*
- Select one or two specific vehicles. Compare their weights, available room for batteries, rolling resistance, aerodynamic drag, and other characteristics.

EVA has written a technical paper "Selecting A Vehicle for Conversion"; this paper is available via E-mail.

B.3 SELECTING COMPONENTS

You will invest thousands of dollars in your EV as well as many hours. These guidelines are offered to help you select components:

- Large diameter motors are more efficient.
- *The peak horsepower of a motor is 2-3 times its continuous rating. (nameplate)*
- Every 1000 lb. of vehicle weight requires approximately 6 HP continuous.
- *Higher voltage provides better acceleration.*
- *Range is a function of pounds of fuel, in this case, the fuel is lead.*
- The more fuel the greater your range, but the heavier the EV.

In addition to the basic components, you will also need contactors, instrumentation, cable, lugs, and more. These additional components are critical, because they directly affect performance. For example, using poor quality lugs and undersize cable can decrease your range significantly. All of the components should function together as a system.

B.4 FINALIZING YOUR DESIGN

At EVA, we will assist you in selecting the best EV component package by:

- *Performing EV calculations comparing various designs (vehicles, voltages, batteries). These calculations are available via E-mail.*
- Developing a detailed quotation. This is also available via E-mail.

B.5 BUILDING YOUR EV

EVA will assist you by providing our "EV Installation Guidelines" and "Safety First" video. The guidelines include installation instructions, manufacturer's drawings, electrical schematics, arrangement drawings, and more.

Most important, we are as close as your phone or computer. If you have a question during the conversion, just call. We are always available by phone, FAX or E-mail at EVAmerica @aol.com. We are here to support you and make your EV the very best!

Bob Batson P.E. Electric Vehicles of America, Inc. Wolfeboro, NH 03894

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November 2007